



SUN EUROPEAN

PARTNERS.LLP

accelerating value through operational excellence

# TECHNOLOGY INVESTING FOCUS

Our focus is on **profitable, growth-oriented** technology businesses in attractive markets that can benefit from Sun's **operational toolkit** to support organizational scaling

## Business Characteristics



## Growth Acceleration Opportunities



## INVESTMENT CRITERIA

### Segments

Enterprise Software  
Tech Enabled Services

### Transaction Types

Founder Owned  
Corporate Carve-out  
Sponsor to Sponsor

### Ownership %

Primarily majority investments

### Equity Check

€50M - €300M (flexible)

### Company Size

Platform:  
€10M+ in EBITDA  
Add-on: Any size

### Geography

Europe  
United States  
Canada

## TECHNOLOGY RELATED INVESTMENTS\*



\*Select current and former portfolio companies.

## TECHNOLOGY INVESTMENT TEAM

**Mark Corbidge** | Managing Director  
Head of PE Europe



- 20+ years of experience in European private equity
  - Oversees the London transaction team and all investment activity for Europe
- ✉ [mcorbidge@suncappart.com](mailto:mcorbidge@suncappart.com)

**Elizabeth de Saint-Aignan** | Managing Director  
Head of Technology Investing



- 20+ years of technology investing experience
  - Prior experience includes leading investments in infrastructure & vertical market software companies at TA Associates
- ✉ [edesaintaignan@suncappart.com](mailto:edesaintaignan@suncappart.com)

**Massimo Vendramini** | Vice President



- 9+ years of investment banking and private equity experience
  - Prior experience includes being part of the Technology Corporate Finance team at Deutsche Bank
- ✉ [mvendramini@suncappart.com](mailto:mvendramini@suncappart.com)